Profit-Producing
Strategies for
Explosive
Sales Results

EFF BLACKMAN

# Stop Whining! Start Selling!

ProfitProducing
Strategies
for Explosive
Sales Results

TRƯỜNG ĐẠI HỌC TỔNG MCHIỆP HÀ MỘI TRUNG TẨM THỮNG TIN THU VIỆN 0707 09391

### **JEFF BLACKMAN**

GIFT OF THE ASIA FOUNDATION NOT FOR RE-SALE

QUÀ TẶNG CỦA QUÝ CHÂU Á KHÔNG ĐƯỢC BÁN LẠI



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## Introduction: Let the Crusade Begin!

Four words will soon change the way the world sells, markets, and does business. They'll be the new mantra of momentum. The words of wisdom and wealth. The phrase that pays.

They'll be sweeping across continents, boardrooms, and sales floors. Business owners, CEOs, entrepreneurs, and sales leaders will soon politely push, urge, and cajole their troops or even themselves to:

### STOP WHINING! START SELLING!

Ain't no time for bellyaching. Moaning. Groaning. Complaining. Or finger-pointing.

# How will your success be defined? With quantifiable goals and measurable results!

Whether you're a rookie or a seasoned veteran, you'll soon learn:

- ☆ Excuse-eliminating,
- ☆ Gripe-removing,
- ☆ Profit-producing,
- ☆ Surefire,
- ☆ Guaranteed,
- ☆ No-holds-barred strategies to . . .

Drive explosive results, make more money, and achieve greater happiness—starting now!

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